

Oren Klaff Pitch Deck

Sales presentation Making Your Sales Presentation. Chicago: Dartnell Corporation, 1965. Oren Klaff, Pitch anything: An innovative method for presenting, persuading, and winning As a selling technique, a sales presentation or sales pitch is a line of talk that attempts to persuade someone or something, with a planned sales presentation strategy of a product or service designed to initiate and close a sale of the product or service f0575c28f3

A sales pitch is essentially designed to be either an introduction of a product or service to an audience who knows nothing about it, or a descriptive expansion of a product or service that an audience has already expressed interest in. Sales professionals prepare and give a sales pitch, which can be either formal or informal, and might be delivered in any number of ways. A sales pitch may be invited by an organization looking to obtain supplies or services, for example in a commissioning context. f0575c28f3

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